

# Alibaba.com Assessed Supplier



## Assessment Report

*Presented to*

**Yiwu Zhihao Leather Factory**

义乌市志豪皮具厂

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Kindred between Owners <input type="checkbox"/> Cooperation Partner
Company Address	No. 1368, Datong Road, Yiwu, Jinhua City, Zhejiang Province, China
City / Country:	Jinhua / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	zhihaoleather
Gold Supplier Company Name:	Yiwu Zhihao Leather Factory
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*Service Provided by SGS*  
*Report No.: 15918761\_P+T*





Report Number:	15918761_P+T		
Date of Assessment:	27/May/2017	Report Date:	27/May/2017
Assessor's Name:	Patrick Chen	Validity Period:	28/May/2017 -- 27/May/2018
Reviewed By:	Sam Wang	Online Verification:	www.sgs.com/ecv

**Important Notes:**

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## Section 1: Company Overview

Company Overview			
<b>1.1 Legal Validity</b>			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	9133078277193383 7F
Year Established:	17/Mar./2005	Validity Period:	17/Mar./2005 -- 31/Dec./2049
Export Experience:	12	Industry Experience:	12
Registered Address:	Yidong Industrial Park, Niansanli Street, Yiwu, Jinhua City, Zhejiang Province, China		
Company Address:	No. 1368, Datong Road, Yiwu, Jinhua City, Zhejiang Province, China		
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Yiwu Market Supervisory Authority
Registered Capital:	N/A		
Corporate Representative:	Ms. Huaping Jin		
Industry:	Bags		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products /Service:	Handbags, Shoulder Bags, Cross Body Bags, Backpacks		
<b>1.2 Company Building Information</b>			
Certification Type: <input type="checkbox"/> Land Certification <input checked="" type="checkbox"/> Real Estate Certification <input type="checkbox"/> Lease Agreement <input type="checkbox"/> Factory Officer Claimed			
Total Building Size: <u>16,018</u> m <sup>2</sup>			
Number of Building(s) : <u>3</u>			
Office Size: <u>6,783</u> m <sup>2</sup>			



## Section 2: Human Resources

Human Resources			
2.1 Company Chart			
<pre> graph TD     GM[GM] --- ViceGM[Vice GM]     ViceGM --- Sales[Sales Dept.]     ViceGM --- QC[QC Dept.]     ViceGM --- Tech[Technology Dept.]     ViceGM --- Prod[Production Dept.]     ViceGM --- Finance[Finance Dept.]     ViceGM --- Purchase[Purchase Dept.]     ViceGM --- HR[HR Dept.]           </pre>			
2.2 Employee Headcount			
Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total
GM	1	0	1
Vice GM	1	0	1
Sales Dept.	10	0	10
QC Dept.	10	0	10
Technology Dept.	8	0	8
Production Dept.	210	0	210
Finance Dept.	1	0	1
Purchase Dept.	1	0	1
HR Dept.	10	0	10
<b>Total Number:</b>	252	0	252
2.3 Management			
Department	Name	Title	Year(s) in Current Company
GM	Ms. Huaping Jin	GM	12



### Section 3: Current Export Situation

Current Export Situation				
There is/are <u>10</u> foreign trading employee(s) in the company.				
Working Experience	Headcount	Accepted Language	Listening & Speaking	Reading & Writing
Over 30 Years	0	English	Yes	Yes
21-30Years	0	N/A	N/A	N/A
11-20 Years	0	N/A	N/A	N/A
6-10 Years	5	N/A	N/A	N/A
2-5 Years	3	N/A	N/A	N/A
Less than 2 years	2	N/A	N/A	N/A
Does the company have a valid export license?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Export License Registration No.:		N/A		
Total Revenue (Previous Year):		Confidential		
Total Export Revenue (Previous Year):		Confidential		
Estimated Export Revenue (Current Year):		Confidential		
Trade Agents Employed Overseas:		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Nearest Port:		Yiwu Port, Ningbo Port		
Accepted Payment Terms		<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input checked="" type="checkbox"/> CFR <input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input type="checkbox"/> Credit Card <input checked="" type="checkbox"/> Cash <input checked="" type="checkbox"/> West Union <input checked="" type="checkbox"/> Money Gram <input type="checkbox"/> Paypal <input type="checkbox"/> Moneybooker		
Accepted Payment Type:				
Average lead time from product order confirmation to production delivery (products exiting the factory):				
Product Category	Num	Unit		
Handbags	45	days		
Shoulder Bags	45	days		
Cross Body Bags	45	days		
Backpacks	45	days		
Average Sampling Time				
Product Category	Lead Time			
Handbags	5 days			
Shoulder Bags	5 days			
Cross Body Bags	5 days			
Backpacks	5 days			
The Shortest Sampling Time				
Product Category	Shortest Lead Time			
Handbags	5 days			



## Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution (Previous 12 Months)			
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)
North America	Handbags, Shoulder Bags, Cross Body Bags, Backpacks	Confidential	10
South America	Handbags, Shoulder Bags, Cross Body Bags, Backpacks	Confidential	20
Eastern Europe	Handbags, Shoulder Bags, Cross Body Bags, Backpacks	Confidential	5
Southeast Asia	Handbags, Shoulder Bags, Cross Body Bags, Backpacks	Confidential	5
Africa	Handbags, Shoulder Bags, Cross Body Bags, Backpacks	Confidential	25
Oceania	Handbags, Shoulder Bags, Cross Body Bags, Backpacks	Confidential	5
Mid East	Handbags, Shoulder Bags, Cross Body Bags, Backpacks	Confidential	2
Eastern Asia	Handbags, Shoulder Bags, Cross Body Bags, Backpacks	Confidential	3
Western Europe	Handbags, Shoulder Bags, Cross Body Bags, Backpacks	Confidential	5
Central America	Handbags, Shoulder Bags, Cross Body Bags, Backpacks	Confidential	5
Northern Europe	Handbags, Shoulder Bags, Cross Body Bags, Backpacks	Confidential	3
Southern Europe	Handbags, Shoulder Bags, Cross Body Bags, Backpacks	Confidential	5
South Asia	Handbags, Shoulder Bags, Cross Body Bags, Backpacks	Confidential	2
Domestic Market	Handbags, Shoulder Bags, Cross Body Bags, Backpacks	Confidential	5
4.2 Main Clients			
Client Name	Main Product(s)	Total Revenue (%)	
Confidential	Confidential	Confidential	





## Section 5: Production Capacity

Production Capacity				
<b>5.1 Annual Production Capacity (Previous Year)</b>				
Handbags: 450,000 pcs, Shoulder Bags: 680,000 pcs, Cross Body Bags: 450,000 pcs, Backpacks: 220,000 pcs				
<b>5.2 Production Capacity</b>				
Product Name	Production Line Capacity	Actual Units Produced (Previous Year)		
Handbags	140,000 pcs per month	450,000 pcs		
Shoulder Bags	170,000 pcs per month	680,000 pcs		
Cross Body Bags	190,000 pcs per month	450,000 pcs		
Backpacks	160,000 pcs per month	220,000 pcs		
<b>5.3 Production Machinery</b>				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Punching Machine	XCP3	8	5	Acceptable
Sewing Machine	HANMA	142	7	Acceptable
High Posted Sewing Machine	GOLDEN WHEEL	27	4	Acceptable
Computer Pattern Sewing Machine	BONNA	36	5	Acceptable
Edging Machine	coolmay	12	5	Acceptable
Button Punching Machine	ZN90	15	7	Acceptable
Staking Machine	HIGHLEAD	6	7	Acceptable
Thrum Sucking Machine	yimin	6	7	Acceptable
Gluing Machine	LIZHOU	7	5	Acceptable
<b>5.4 Testing Machinery</b>				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Thickness Tester	PEACOCK	1	3	Acceptable
<b>5.5 Subcontractors (N/A)</b>				
Subcontractor Name	Product Subcontracted	Volume Supplied	Cooperation Period (Years)	
N/A	N/A	N/A	N/A	



## Section 6: Quality Assurance

Quality Assurance				
<b>6.1.1 Quality Management System Certification</b>				
Certification	Certified By	Certificate No.	Business Scope	Validity Date
N/A	N/A	N/A	N/A	N/A
<b>6.1.2 Product Certification</b>				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
N/A	N/A	N/A	N/A	N/A
<b>6.2 Testing Report (N/A)</b>				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
N/A	N/A	N/A	N/A	N/A
<b>6.3 Quality Control Management</b>				
Item	Content	Observations /Comments		
6.3.1	Is there quality control on all production lines?	<input checked="" type="checkbox"/> Yes, all production lines have adequate quality control <input type="checkbox"/> Yes, some production lines have adequate quality control <input type="checkbox"/> No		
6.3.2	Do the QA/QC inspectors work independently from the production line?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
6.3.3	Who does the QC/QA Manager /Supervisor report to?	GM -- Ms. Huaping Jin		
6.3.4	How many QA/QC inspectors in total?	10		
No. of Employees in Each Production Line:				
Production Line	Supervisor	No. of Operators	No. of In-line QC/QA	
Workshop	1	209	10	
<b>6.3.5 Average Guarantee Time</b>				
Product Category		Guarantee Time		
Handbags		6 months		
Shoulder Bags		6 months		
Cross Body Bags		6 months		
Backpacks		6 months		
<b>6.3.6 The Longest Guarantee Time</b>				
Product Category		Guarantee Time		
Handbags		6 months		
<b>6.4 Supplier Management</b>				
Item	Content	Observations /Comments		
6.4.1	Does the company have a supplier assessment procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		



6.4.2	Does the company have an updated list of approved suppliers?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.3	Has the company established and implemented a standard procedure for purchasing contract review and approval?	<input checked="" type="checkbox"/> Yes, with written standard procedures <input type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No
6.4.4	Does the company keep its supplier assessment reports?	<input type="checkbox"/> Yes, assessment reports are available for more than 3 years <input type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input checked="" type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input type="checkbox"/> No
6.4.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input checked="" type="checkbox"/> Yes, the purchasing document includes all the information required <input type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No
6.4.6	Is there a procedure to conduct random product inspections after final packaging?	<input type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input checked="" type="checkbox"/> No, inspections are not necessary

**6.5 After Sales Service**

Item	Content	Observations /Comments
6.5.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input checked="" type="checkbox"/> Yes, with a standard feedback form and records <input type="checkbox"/> Yes, with a standard feedback form but no records <input type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
6.5.2	Are there any clear procedures for handling customer complaints?	<input checked="" type="checkbox"/> Yes, with clear procedures and written records <input type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
6.5.3	Is there a closed-loop corrective action system in place?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.5.4	Can finished/package products be traced by lot identification to the appropriate raw material test reports?	<input type="checkbox"/> Yes, with procedures to trace raw materials <input checked="" type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No
6.5.5	Is there a product alert and recall procedure?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No



## Section 7: Production Process Management

Quality Control Management		
Item	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	<input type="checkbox"/> Yes, very good <input checked="" type="checkbox"/> Yes, acceptable <input type="checkbox"/> No, needs improvement <input type="checkbox"/> No, very poor
7.2	Are the following items /documents provided at the appropriate location?	<input checked="" type="checkbox"/> Work instructions <input type="checkbox"/> Approved sample <input type="checkbox"/> Product picture <input type="checkbox"/> No the above-mentioned was not available.
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.5	How are finished products inspected?	<input checked="" type="checkbox"/> 100% of products with detailed inspection <input type="checkbox"/> Random inspection <input type="checkbox"/> No inspection <input type="checkbox"/> No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	<input checked="" type="checkbox"/> Yes, the units are separated and marked clearly <input type="checkbox"/> Yes, the units are separated but not marked clearly <input type="checkbox"/> No
7.7	How are finished products that failed inspection handled?	<input checked="" type="checkbox"/> Repaired and re-inspected <input type="checkbox"/> Thrown away <input type="checkbox"/> No inspection necessary



## Section 8: R & D Capacity

R&D Capacity					
8.1 Current Situation					
There is/are <u>8</u> R&D engineer(s) in the company.					
Education Level	Headcount		Work Experience	Headcount	
Doctorate	0		Over 30 Years	0	
Post-Graduate	0		21-30 Years	0	
Graduate	0		11-20 Years	5	
Junior College	8		6-10 Years	3	
Technical School	0		2-5 Years	0	
High School	0		Less than 2 years	0	
Patent Situation					
Patent No.	The Name of the Patent		The Patent Type	Available Date	
N/A	N/A		N/A	N/A	
Brand Situation					
Registration/ application No.	Brand Name	For Approval to Use Goods	Validity Date	Ref.	
5107764	Refer to the Photo	Catalogue 18	28/Jun./2009 -- 27/Jun./2019	Photo in Section 11 (Trademark Photos)	
The Average Time For New Products Launched					
Product Category		Lead Time			
Handbags		30 days			
Shoulder Bags		30 days			
Cross Body Bags		30 days			
Backpacks		30 days			
The Shortest Time For A New Item Launched					
Product Category		Shortest Lead Time			
Handbags		30 days			
Does the company provide ODM service for others?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			
Are there relevant design input/output, review, and verification documents available for the assessment company?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			
Based on inspection, are R & D employees equipped with adequate specialized equipment?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
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If yes, please list all key equipment used:	N/A	
Do R& D employees use any specific software for designing new products?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
If yes, please list the main software used:	AI	
Please list all certifications and/or qualifications of the R & D department:	N/A	
Has the company established standard design procedures for new products?	<input checked="" type="checkbox"/> Yes, with clear written instructions <input type="checkbox"/> Yes, without written instructions <input type="checkbox"/> No	
Have the designed products been internal verified or validated?	<input checked="" type="checkbox"/> Yes, with clear written records <input type="checkbox"/> Yes, only part written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No	
Have the designed products been tested by a third-party inspection body?	<input type="checkbox"/> Yes, all designed products have been tested <input checked="" type="checkbox"/> Yes, only part of designed products have been tested <input type="checkbox"/> No	
Are the designed products confirmed by the customers?	<input checked="" type="checkbox"/> Yes, all designed products have been confirmed <input type="checkbox"/> Yes, part of designed products have been confirmed according to client's requirements <input type="checkbox"/> No	
Does the company has qualification requirements for designers?	<input checked="" type="checkbox"/> Yes, with written job description <input type="checkbox"/> Yes, without written job description <input type="checkbox"/> No, but at least two years design experience is needed <input type="checkbox"/> No	
Are the designers' qualifications recognized by the company?	<input type="checkbox"/> Yes, with written records <input checked="" type="checkbox"/> Yes, without written records <input type="checkbox"/> No	
<b>8.2 R&amp;D Real Case Description</b>		
<b>Customer's Name</b>	Confidential	
<b>Customer's Location</b>	Confidential	
<b>Customer's Industry:</b>	Confidential	
<b>Order's Requirement Description:</b>	Confidential	
<b>8.3 Design Process</b>		
<b>Process 1</b>	<b>Process 2</b>	<b>Process 3</b>
Confidential	Confidential	Confidential
Description: Confidential	Description: Confidential	Description: Confidential
<b>8.4 Design Devices (N/A)</b>		
<b>Device 1</b>	<b>Device 2</b>	<b>Device 3</b>
N/A	N/A	N/A










## Section 9: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	The company is going to expand the South America market.	Year 2017



## Section 10: Production Flow

Production Flow					
No	Production Process	No	Production Process	No	Production Process
1		2		3	
	Raw Materials		Punching		Edging & Gluing
4		5		6	
	Pattern Sewing		Sewing		Button Punching
7		8	N/A	9	N/A
	Inspection & Packing		N/A		N/A





## Section 11: Certification & Photos

Certification & Photos	
<p><b>Certification &amp; Photos -- Business License (Original)</b></p> 	<p><b>Certification &amp; Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection</b></p> 
<p><b>Certification &amp; Photos -- Permit for Opening Bank Account</b></p> 	<p>N/A</p>
<p><b>Trademark Photos</b></p> <p><b>Certification &amp; Photos -- Trademark</b></p> 	<p>N/A</p>



## Section 12: Company and Product Samples

### Company and Product Samples

#### Company Gate



#### Office



#### Workshop



#### Workshop



#### Product Sample



#### Product Sample





Product Sample



Product Sample







## Section 13: Competitive Advantages

13.1 Product Group Capacity			
13.1.1 Products Sold (Within 12 Months)			
Products Name	Quantity	Revenue (USD)	
Handbags	450,000 pcs	Confidential	
Shoulder Bags	680,000 pcs	Confidential	
Cross Body Bags	450,000 pcs	Confidential	
Backpacks	220,000 pcs	Confidential	
13.1.2 Suppliers Cooperated With (Within 12 Months)			
No. of cooperation suppliers (total)	40		
No. of suppliers (which cooperated over 2 times)	40		
No. of provinces which cooperation suppliers belong to	3 (Zhejiang, Jiangsu, Guangdong)		
Would the company like to provide design solution service for integration project?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
If yes, these projects include	N/A		
Would the company like to provide a total solution for purchasing?	<input type="checkbox"/> Yes <input type="checkbox"/> Part, _____ <input checked="" type="checkbox"/> No		
If yes, please describe it	N/A		
13.1.3 Real Case Description:			
Customer Name	Confidential		
Customer Country	Confidential		
Customer Region	Confidential		
Products Category	Confidential		
Order Value (USD)	Confidential		
Order Processing Process	Confidential		
Customer's Feedback	Confidential		
13.2 Real Case for Lower MOQ & Lead Time			
Products Name	MOQ (Within 12 Months)	Lead Time	
Handbags	200 pcs	20 days	
Shoulder Bags	400 pcs	20 days	
Cross Body Bags	200 pcs	20 days	
Backpacks	200 pcs	20 days	
13.3 Real Case for Large Contract & Lead Time			
Products Name	Order (Within 12 Months)	Lead Time	
Handbags	36,500 pcs	60 days	
Shoulder Bags	36,500 pcs	60 days	
Cross Body Bags	36,500 pcs	60 days	
Backpacks	36,500 pcs	60 days	
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13.4 Overseas After Sales Service Capacity				
13.4.1 Do you have an overseas onsite service center?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
13.4.2 If yes, what onsite after-sales services are included	N/A	Location	Evidence- provided	Self-description
Equipment -installation, maintenance and other services	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Technical advice	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Personnel training	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Other		N/A	N/A	N/A
13.4.3 Average response time	8 hours			
13.5 After-sales service capacity				
Does the company accept small order?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			

-- End of Report --